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January 09, 2007

Dear Valued Customer:

Re: Recycling Credits

Please find below a listing of waste streams that Philip Services recycled in the calendar year 2006. A brief description of the waste is given and then a recycling percentage is noted. Please review the *Waste Summary Report* that was recently mailed to you. In it you will find the recycling percentage for each individual waste shipment that is eligible for credit. Please note that the recycling percentage is based on the treatment process assigned to your waste upon receipt at one of our treatment, storage, and disposal facilities.

<u>Waste Description</u>	<u>Percentages</u>
Zinc Carbon batteries	50%
Lead-Acid batteries	85%
Lithium batteries	30%
Mercury batteries	70%
NiCad batteries	90%
Fluorescent light tubes (crushed)	86%
Fluorescent light tubes (whole)	86%
Metallic mercury	99%
Mercury compounds	10%
Mercury-containing equipment	60%
Mercury Vapor & HID Lamps	86%
Ballasts for recycling	80%
Solvent for recycle	72%
Chromic acid	5%
Inorganic metals	30%
Solids with copper	35%
Solids with Nickel	35%
Electroless Nickel Solutions	5%
Zinc Alkaline batteries	70%
Tin or Lead Solder	100%

If you have specific questions in response to the Recycling Percentage list, or your *Waste Summary Report*, please contact your Customer Service Representative and they will be happy to assist you.

Thank you again for your continued patronage. Philip strives to be the industry leader in hazardous waste management.

Sincerely,

Mike Uhlenhoff
Materials Manager

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